



All Covered expands presence in Washington, D.C.

Alteritech joins All Covered, adding more employees and small to medium-sized business clients

(Redwood City, CA) October 22, 2010: All Covered, the nationwide IT services provider for small to medium-sized business, today announced that Alteritech has joined All Covered, creating a significantly expanded presence in the Washington, D.C. market. The move grows All Covered's already strong footprint across the D.C. and Baltimore areas to include 50 local staff, backed by more than 50 remote support employees. This team supports 200 local clients under recurring support contracts. A further 200 clients in the area use All Covered for projects and one-off tasks.

Alteritech, an IT infrastructure consulting and IT managed services firm with offices in Vienna, Virginia and New York City, was formerly owned by Acumen Solutions, a business and technology consulting firm. Said David Joubran, President and CEO of Acumen Solutions, "We had always planned to grow the Alteritech business and then eventually spin it off. In our opinion the market conditions for selling this type of firm were particularly favorable now so this was a good time. We felt All Covered had a strong track record of client satisfaction and offered a cultural fit for the Alteritech employees"

Todd Croteau, Chief Executive Officer of All Covered said "We are excited to add to Alteritech's strong cloud computing platform, the capability and support of a strong, nationwide firm with access to the industry's most advanced tools and comprehensive programs. I'm very excited to have Alteritech and its great people join the All Covered team." He continued that "The IT Services market is still extremely fragmented and companies have very little choice when they need support in multiple cities or need access to skills and experience that you would normally only get from a much larger IT organization. We continue to grow All Covered so that even smaller firms can have a company that provides them economies of scale and access to Fortune 500 type technology resources, but on a small business budget."

About All Covered

All Covered is the nation's leading IT services company serving small to medium-sized businesses. For over 12 years, All Covered has been helping businesses across all verticals with their IT support needs. All Covered has local offices in over 20 cities with more than 200 engineers, and is fully certified in all major technologies. Across the US, more businesses trust All Covered for their IT support than any other company.

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Contact Info:
Andreas Krebs
650-486-5052
press@allcovered.com