



KONICA MINOLTA



All Covered®

A division of Konica Minolta Business Solutions USA Inc.

News Releases

FOR IMMEDIATE DISTRIBUTION

All Covered Acquires Managed IT Services Practice of PMV Technologies in Michigan

Division of Konica Minolta Business Solutions U.S.A. Expands Presence In Midwest States

Redwood City, Calif. and Ramsey, N.J. – September 13, 2011 – [All Covered](#), a division of Konica Minolta Business Solutions U.S.A. ([Konica Minolta](#)) focused on delivering high-performance Managed IT Services to small- and medium-sized businesses, is pleased to announce that [PMV Technologies](#), a leading Managed IT outsourcing company based in Detroit, MI, has joined All Covered. Today's news builds on the recent additions of Techcare and LAN Associates and delivers on the vision to provide comprehensive national coverage for Managed IT Services.

With the addition of PMV Technologies, All Covered enters the Detroit market, with a broad and talented group of people along with a diverse list of local clients. PMV Technologies serves customers in the education, financial services, healthcare and legal verticals which align with Konica Minolta's strategy to expand services, solutions and products in key [vertical markets](#).

"The demand for Managed IT Services is growing as small businesses realize the benefits of IT outsourcing to reduce costs while delivering superior services," said Todd Croteau, President of All Covered. "PMV Technologies allows us to effectively meet this demand with highly skilled and experienced professionals who can deliver industry leading support to clients in the Midwest and throughout the country."

For more than 25 years, PMV Technologies has been providing Managed IT Services including network management, security, infrastructure and hardware maintenance, help desk support and business planning to small and medium businesses. PMV Technologies recently completed a successful audit by the Federal Deposit Insurance Corporation (FDIC) and the Michigan Office of Financial and Insurance Regulation pertaining to the security of banking information protected by the Gramm-Leach-Bliley Act. It is also an award-winning firm and has been recognized in the MSPmentor 100 for the past three years.

Sam Rozenberg, Managing Partner and President of PMV Technologies said, "Joining All Covered provides us the ability to better serve our customers with offices in multiple cities and offer more innovative solutions that will help them further improve their business operations. We are excited to join a company that has a similar market vision and will provide us with the resources and tools that a national company has to offer."

About All Covered

All Covered, a division of Konica Minolta Business Services U.S.A., Inc., is the nation's leading IT services company serving small to medium-sized businesses. For over 14 years, All Covered has been helping businesses across all verticals with their IT support needs. All Covered has local offices in over 20 cities with more than 250 engineers, and is fully certified in all major technologies. Across the U.S., more businesses trust All Covered for their IT support than any other company.

About Konica Minolta

Konica Minolta Business Solutions U.S.A., Inc. is a leader in advanced imaging and networking technologies for the desktop to the print shop. For the fourth consecutive year, Konica Minolta was recognized as the [#1 Brand for Customer Loyalty](#) in the MFP Office Copier Market by Brand Keys. BLI has named Konica Minolta 2011 "[Line of the Year](#)" award winner for the company's award-winning line of bizhub Color and

Monochrome Multifunctional Products. For more information, please visit www.CountOnKonicaMinolta.com and follow Konica Minolta on [Facebook](#), [YouTube](#), and [Twitter](#).

All Covered Contact

Andreas Krebs
All Covered, Inc.
+1 650.486.5052
press@allcovered.com

Konica Minolta Contact

James Norberto
Konica Minolta Business Solutions U.S.A., Inc.
+1 201.825.4000
PR@kmbs.konicaminolta.us

#####

Konica Minolta is a registered trademark of Konica Minolta Holdings, Inc. All other trademarks mentioned in this document are the property of their respective owners.