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A division of Konica Minolta Business Solutions USA Inc.

News Releases

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All Covered Acquires Managed IT Services Practice of Vertical IT in Florida

Division of Konica Minolta Business Solutions U.S.A. Expands Presence in Southeast

Redwood City, Calif. and Ramsey, N.J. – September 27, 2011 – [All Covered](#), a division of Konica Minolta Business Solutions U.S.A. ([Konica Minolta](#)) focused on delivering high-performance Managed IT Services to small- and medium-sized businesses, is pleased to announce that [Vertical IT Solutions](#), a Managed IT outsourcing company based in Tampa, Florida, has joined All Covered.

With the addition of Vertical IT Solutions, All Covered expands its presence in the Florida market, with a broad and talented group of professionals along with a diverse list of local clients. Vertical IT Solutions along with the recent additions of [Techcare](#), [LAN Associates](#) and [PMV Technologies](#) allows All Covered to continue delivering on its vision to provide comprehensive national coverage for Managed IT Services.

“By expanding our footprint in key geographic areas, we are able to ensure that our customers have experienced local systems engineers supported by a national Managed IT Services organization,” said Todd Croteau, President of All Covered. “Small businesses around the country can count on All Covered to provide them with access to Fortune 500 technology resources, but on a small business budget.”

Vertical IT Solutions is one of Florida's leading providers of outsourced information services for small, medium and enterprise businesses. Founded in 2002, Vertical IT Solutions serves multiple industry sectors including banking, financial services, real estate, staffing, construction, and non-profit organizations. The company was recently named on *CRN's* Inaugural Next-Gen 250 List and has received multiple partner and reseller awards from Microsoft and SonicWALL.

Andrew Cohen, President and CEO of Vertical IT said, “All Covered and Konica Minolta have a proven track record of client satisfaction and loyalty. We are excited to be joining a company with such strong brand recognition. This will allow us to expand our presence in the Florida market and deliver superior services to our customers.”

About All Covered

All Covered, a division of Konica Minolta Business Services U.S.A., Inc., is the nation's leading IT services company serving small to medium-sized businesses. For over 14 years, All Covered has been helping businesses across all verticals with their IT support needs. All Covered has local offices in over 20 cities with more than 250 engineers, and is fully certified in all major technologies. Across the U.S., more businesses trust All Covered for their IT support than any other company.

About Konica Minolta

Konica Minolta Business Solutions U.S.A., Inc. is a leader in advanced document management technologies and Managed IT Services for the desktop to the print shop. For the fourth consecutive year, Konica Minolta was recognized as the [#1 Brand for Customer Loyalty](#) in the MFP Office Copier Market by Brand Keys. BLI has named Konica Minolta 2011 [“Line of the Year”](#) award winner for the company's award-winning line of bizhub Color and Monochrome Multifunctional Products. For more information, please visit www.CountOnKonicaMinolta.com and follow Konica Minolta on [Facebook](#), [YouTube](#), and [Twitter](#).

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