



Giving Shape to Ideas

Cloud, Security and Mobility

**IT services**

**All Covered**   
IT SERVICES FROM KONICA MINOLTA



# The number one choice.

**Konica Minolta's All Covered team of Managed IT Services, Strategy, Project, and Cloud Professionals**, deliver on how you need to do business from the desktop... through network technologies...and into the cloud.





## An award winning team.

**As an award-winning, worldwide leader for over 100 years,** Konica Minolta is achieving similar prestige with its All Covered IT Services Division locally and throughout the United States. Since 1997, All Covered has been a leader in IT Service Management and Support. You can benefit from a one-stop IT resource for all your office and communication systems.



“All Covered was a lifesaver when our company moved to a larger site this fall. They performed a complete analysis of our technology needs, assisted us with ordering, and made our data migration totally painless. We were up and running again in just 6 hours! We couldn't have done it without All Covered.”

Educational Services  
Customer



# Experience the All Covered way.

**By working in a collaborative and communicative way**, we make it easy to understand while delivering excellent technology support for your business.

Our commitment to value, expertise, and resources takes the hassle out of the management and maintenance of your critical technology systems. Because your results are our number one

priority, we continue to grow as the only nationwide technology service partner that focuses solely on the unique computing, networking, document, and application needs of businesses.





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“All Covered was here to provide valuable technical support and advice during a computer software transition. Their support technicians helped us engineer our needs to meet hardware and software requirements – their continued support has made our system secure and compliant over the last three years.”

Healthcare Services  
Customer

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## Get more from your technology.

### Managed IT Services

We're always there for you. Our All Covered Care program takes the hassle out of managing and maintaining critical IT systems. Choose a customized support plan that satisfies your users, business requirements and technical needs.

- IT Strategy, Budget & Planning
- Proactive Management
- Phone & Remote Support
- 24 x 7 Help Desk
- Onsite Emergency Response
- IT Staff Augmentation
- Client Self Service Portal

### Assessments & Technology Plans

We give you the power! The power of really understanding your IT system and needs in the technical, business and operational areas. An assessment with our certified engineers is the perfect way to kick off a solid business relationship. Focus areas include:

- Network & Infrastructure
- Bandwidth & Applications
- IT Staff, Policy & Structure
- Security & Threats
- Users & Training Survey
- Compliance

### Cloud Services

With Cloud Services you can enjoy the work from anywhere, no hardware-required convenience of our many cloud offerings via hardened data centers across the nation. Let us help you learn about the cloud...ask us for a cloud assessment.

- Backup for Servers/Workstations
- Server & Application Hosting
- Email, CRM & SharePoint
- Business Continuity



# We know IT and we know your market.

## Vertical Expertise

We inspire our customers' passion and demonstrate hard cost savings with Konica Minolta's service excellence aligned with today's leading industry specific partnerships. The results are customized solutions specific to your needs.

- Banking
- Construction
- Education
- Government
- Healthcare
- Hospitality
- Legal
- Manufacturing
- Non-profit
- Transportation

## IT Projects

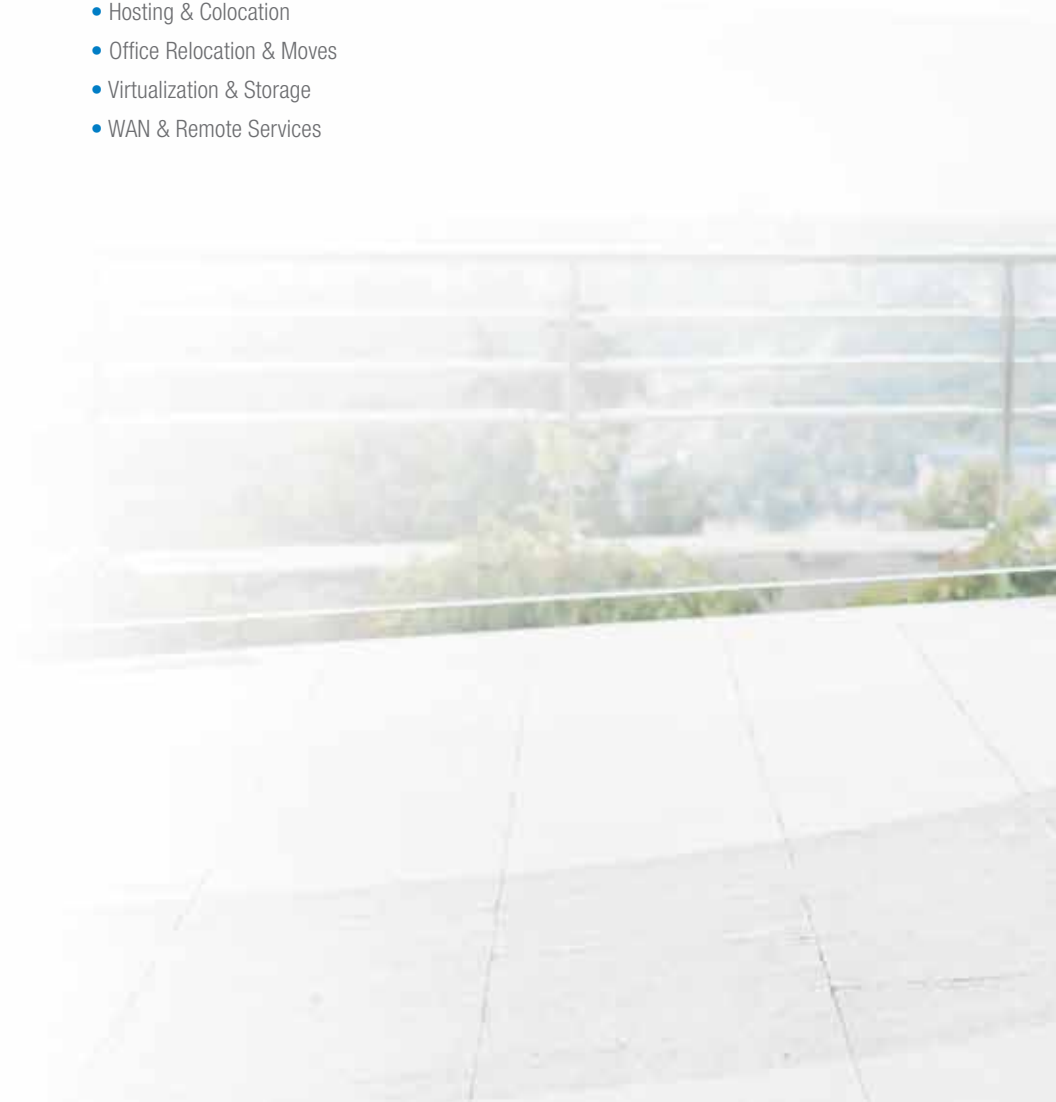
We handle all the details. From planning to punch list, your dedicated project manager will ensure the successful completion of each project – on time and on budget.

- Active Directory & Microsoft Exchange
- Backup Solutions
- Cloud Readiness & Migrations
- Disaster Preparedness
- Hosting & Colocation
- Office Relocation & Moves
- Virtualization & Storage
- WAN & Remote Services

## Application Development

Your business will be enhanced with applications customized for your benefit and return-on-investment—only achievable by the Konica Minolta and All Covered professional team.

- Business Intelligence
- Customer Relationship Management
- Customized Reporting
- Document Management
- SharePoint & .net



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“A customer since 2001, we are very pleased with our service from All Covered. Being an ad agency, our computer environment is mixed with Mac's and PC's. It's been very difficult finding a company to handle the complexity of both platforms, along with the many servers and software applications we use. Thanks to very responsive customer service personnel, when we have a crisis, we get a prompt response. Our Tech Consultant is on time for her pre-scheduled appointments, does timely service reports and is very proactive.”

Advertising Agency  
Customer

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“We LOVE working with All Covered. Our ACC consultant is extremely technically experienced and personable – a tough combination to find. If great technical skills, a solid business orientation, and a keen focus on customer service is what you are looking for, All Covered is an excellent choice.”

Law Firm  
Customer

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## PARTNERSHIP

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

### Information Management

*Enterprise Content Management (ECM)*  
*Document Management*  
*Automated Workflow Solutions*  
*Business Process Automation*  
*Security and Compliance*  
*Enterprise Print Management Services*  
*Mobility*

### IT Services

*Application Services*  
*Cloud Services*  
*IT Security*  
*Managed IT Services*  
*IT Consulting & Projects*

### Technology

*Office Multifunction Business Solutions*  
*Commercial and Production Printers*  
*3D Printers*  
*Wide Format Printers*  
*Laptops, Desktops and Computer Hardware*  
*Servers and Networking Equipment*  
*Managed Print Services (MPS)*  
*Facilities Management*

Learn more at [www.allcovered.com](http://www.allcovered.com) or call toll free (866) 466-1133

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