



# TECHNOLOGY PARTNERS

## INDUSTRY LEADERS

### All Covered Technology Partners

All Covered searches for best-of-breed product and services companies and partners with them on a variety of levels. Our technology partners provide technical solutions, vertical market solutions and enterprise-class buying power that may not be directly available to small to medium-sized businesses.



#### Airwatch

A division of VMWare, Airwatch Unified Endpoint Management technology provides one platform to manage security for desktops and mobile devices. All Covered utilizes Airwatch technology as another security component within our All Covered Care offering, to ensure that our clients mobile devices are protected with the highest levels of security available today.



#### Apple

Apple products have always been designed for the way we work as much as for the way we live. Apple helps employees work more simply and productively, and collaborate with a shared purpose. As an Apple Value Added Reseller, All Covered is proud to be authorized to sell and service Apple products. We can also provide custom solutions with Apple technology that will accommodate a simple, seamless experience for your organization and its employees.



#### Archware

Archware is a software development company specializing in data management and security. The Archware P5 product suite provides cloning, backup and archive functionalities. P5 Archive, the most feature-rich module, is even suited as a basic MAM solution, including metadata and previews for archived media. [Learn More](#)

#### Avalara



Avalara is an SAP Silver Partner who provides solutions for various transactional taxes, including sales and use, VAT, excise, communications, and others.



### Axcient

Axcient solves complicated technology problems with powerfully simple solutions that help businesses run at their full potential, without interruption. This is done by combining the power and scale of the cloud with the flexibility of software-defined architectures and the simplicity of consumer applications. As an Axcient Elite Partner, All Covered provides unique disaster recovery solutions that are both scalable and affordable for organizations of all sizes.



### BEI Services

For more than 25 years BEI Services has been the trusted provider for unbiased imaging device and technician performance benchmarking. BEI offers a complete array solutions to address every aspect of service department performance and profitability.



### BigHand

Although BigHand is trusted by some of the world's leading law firms and healthcare organizations, dictation is just the start. BigHand has developed a range of speech, task delegation, document creation and workflow tools that help busy people achieve more in less time, and organizations become more efficient and effective. All Covered partners with BigHand to provide another component within our complete suite of legal solutions.



### Bitdefender

Since its start in 2001, Bitdefender has delivered robust security that you can rely on, protecting over 500 million users globally. All Covered utilizes tools designed by Bitdefender to ensure that your endpoints are protected from virus and malware threats.



### Boyum IT Solutions

Boyum IT Solutions is an authorized partner of SAP Business One and certified SAP Gold Partner who provides implementation, consultancy and development for SAP Business One add-ons.



Premier Partner

### Cisco

Cisco hardware, software, and service offerings are used to create the Internet solutions that make networks possible—providing easy access to information anywhere, at any time. All Covered is a Cisco Premier Certified Partner, utilizing Cisco solutions to power client networks as well as our own cloud IaaS service.



### Citrix

Citrix Systems designs, develops, and markets application delivery infrastructure solutions worldwide. It specializes in remote access and virtualization software. All Covered is a Gold level Solution Advisor Citrix partner, providing solutions for cloud and virtual environments.

### Clover Imaging Group



Clover Imaging Group (CIG) provides unparalleled support, cartridge collection opportunities, and solutions to independent dealers, OEMs, and retailers throughout the imaging channel and is comprised of the most respected and well-known brands in the industry including: MSE, Dataproducts, Clover Environmental Solutions, OPRA, Axess Managed Print Services, Tecno Toner, Depot International and Latin Parts.

## Compass Sales Solutions



Compass Sherpa provides a comprehensive suite that automates all disparate sales processes and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets.



## Datto

Datto's mission is to empower the world's small and medium-sized businesses with the best in enterprise-level technology. Their 440+ PB purpose-built cloud and family of software and hardware devices provide backup and recovery for locally stored business data. As a Blue Level (top-tier) partner, All Covered is uniquely positioned to provide the best of Datto's suite of solutions and service for all organizations.



## Dell

Dell empowers countries, communities, customers and people everywhere to use technology to realize their dreams. Customers trust Dell to deliver technology solutions that help them to do and achieve more - at home, work, school or anywhere in the world. As a Dell Gold Partner, All Covered provides the latest in storage, server, device and accessories from Dell.



## Digitek Imaging Products

Digitek is an industry-leading provider of innovative solutions and products that help our customers compete and win in the imaging space. Our Partner Pro business growth platform helps service and solution providers to attract new customers, expand their MPS, MIT and other solutions portfolios, and grow their business value with the unique combination of professional sales training and digital marketing programs.



## DLL

DLL is a global vendor finance company. Founded in 1969 and headquartered in Eindhoven, The Netherlands, DLL provides asset-based financial solutions in the Agriculture, Food, Healthcare, Clean Technology, Construction, Transportation, Industrial, Document Imaging and Technology industries. DLL partners with equipment manufacturers, dealers, and distributors in more than 30 countries to support their distribution channels and grow their businesses. DLL combines customer focus with deep industry knowledge to deliver sustainable solutions for the complete asset life cycle, including retail finance, commercial finance, and used equipment finance. DLL is a wholly owned subsidiary of Rabobank Group.



## DocsCorp

Since 2003, more than 500,000 professionals in 67 countries rely on DocsCorp software every day. All Covered provides software and support from DocsCorp - including document management, comparison, and pdf editing software.



## Dremel

At Dremel, the belief is that when we all create, make, and build, our world is a richer, more personal place to live. As a reseller partner, All Covered can provide the latest in 3D printing technology to education environments as well as all other organizations that need to create.



## Edgewater Networks

Founded in October 2002, Edgewater Networks is a market leader in enabling real time communication services for service providers with their Network Edge Orchestration solution. All Covered utilizes Edgewater's technology within our Managed Voice platform to ensure the highest possible voice quality for your organization.



### Essendant

Essendant is the leading wholesale distributor of office, technology, janitorial, sanitation, breakroom and industrial products. With decades of experience, we back you with smarter operations, a vast assortment of products, and strategies to help your business grow.



### Extreme Networks

Extreme Networks started a revolution with their iconic switches over 20 years ago. Today, Extreme is re-defining networks with software and helping customers build better connections - and better relationships - by responding in real-time to user needs. As a Gold partner, All Covered provides high value solutions from Extreme Networks in education environments as well as others.



### Fortinet

From the start, the Fortinet vision has been to deliver broad, truly integrated, high-performance security across the IT infrastructure. As a Platinum MSSP Partner, we provide top-rated network and content security, as well as secure access products that share intelligence and work together to form a cooperative fabric. Fortinet's flagship enterprise firewall platform, FortiGate, is available in a wide range of sizes and form factors to fit any environment and provides a broad array of next-generation security and networking functions. Complementary products can be deployed with a FortiGate to enable a simplified, end-to-end security infrastructure covering all areas of your security fabric.



### Google

At Google, the mission is to organize the world's information and make it universally accessible and useful. All Covered partners with Google for Education to provide Gsuite and chromebooks to educational environments throughout the United States.

### GreatAmerica Financial Services



GreatAmerica is a \$2 billion national commercial equipment finance company dedicated to helping manufacturers, vendors, and dealers be more successful and keep their customers for a lifetime.



### Hewlett Packard Enterprise

Hewlett Packard Enterprise helps customers use technology to slash the time it takes to turn ideas into value. HPE makes IT environments more efficient, productive and secure, enabling fast, flexible responses to a rapidly changing competitive landscape. All Covered is a certified Silver HPE partner, and provides infrastructure solutions for clients across their entire network backbone. Our deep bench of knowledgeable engineers can ensure a stable, secure network for organizations with any need.



### HP

As a solutions provider to consumers, businesses and institutions globally, HP Inc's vision is to create technology that makes life better for everyone, everywhere. The company's offerings span IT infrastructure, global services, business and home computing, and imaging & printing. All Covered is a Silver Partner for HP Inc, providing desktops, laptops, workstations, tablets, printers and accessories across the entire HP product line.



## IBM

IBM's QRadar solution can help enterprises accurately detect threats, gain intelligent insights, and act in real-time speed when threats occur. As an IBM partner utilizing the latest in SIEM technology, All Covered can provide security solutions that meet the needs of high compliance industries.

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## iManage

iManage is the leading provider of work product management solutions for law firms, corporate legal departments, and other professional services firms such as accounting and financial services. iManage helps these firms serve their clients more effectively by improving productivity and governance throughout the creation, sharing, and security of work product. Within our dedicated legal services team, All Covered can provide and support iManage solutions for law firms of any size.

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## Ink Cycle

InkCycle is an industry leader in toner and inkjet print cartridge technology. Since the company's creation, quality has been, and continues to be, the focus of every activity. InkCycle provides products to office and computer products resellers, office products superstores, other national chain stores, and printer service companies.

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## KnowBe4

As a leader in the Gartner magic quadrant and the world's largest security awareness training and phishing platform, KnowBe4 helps you manage the ongoing problem of Social Engineering. All Covered partners with KnowBe4 to protect the most vulnerable part of any organization's network - the user. We implement training and tools from KnowBe4 as a critical piece within our managed services platform.

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## Leaf Commercial Capital, Inc.

LEAF Commercial Capital, Inc. ("LEAF"), a subsidiary of People's United Bank, N.A., makes equipment and software easier to buy. With our customized solutions and highly automated origination platform, we solve real problems facing small, mid-sized and enterprise businesses, and we power real, long-term sales growth for manufacturers, distributors and dealers of essential-use equipment and software in a variety of business sectors.

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## Lenovo

Established in 1984, Lenovo is now a global leading provider of PCs, laptops, tablets, and data center infrastructure. At Lenovo, their vision is to create personal devices more people are inspired to own, a culture more people aspire to join and an enduring, trusted business that is well respected around the world. As a Gold Partner, All Covered can provide expertise and recommendations across the entire endpoint product line, including all of the award-winning laptops, desktops, tablets, and virtual reality devices.

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## Litera Microsystems

Litera Microsystems is the result of more than 20 years of experience delivering innovative document technology solutions to the legal and life sciences communities. Our focus is on helping organizations spend more time creating the highest quality documents and less time fixing them. As a partner with Litera, All Covered can provide solutions that will ensure maximum results within document creation, review, and collaboration.

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## LMI Solutions



LMI Solutions is an award-winning, turnkey Managed Business Services Infrastructure provider to the market, as well as an R2 certified manufacturer, distributor and recycler of premium replacement toner cartridges, related imaging supplies, and remanufactured printers. LMI distributes more than 5,000 SKUs, including the most popular OEM products, and is a recognized global leader for empowering dealers with Managed Print Services & Support throughout North America.



## Microsoft

With a mission to empower every person and every organization on the planet to achieve more, Microsoft is valued as a leader in today's world of Technology. As a Gold Partner, All Covered can provide solutions that include all of Microsoft's core offerings. From Office 365 and the cloud, to operating systems and software, to Surface hardware, All Covered can empower businesses with the right tools from Microsoft to accomplish their goals.



## N'Ware Technologies

N'Ware Technologies is an SAP Gold Partner and expert in the field of business applications software who delivers advanced manufacturing and distribution software that fully integrates with SAP Business One.



## N-able

**N-able** Technologies provides IT performance management software to managed service providers and mid-enterprise IT departments to improve operations, manage risk and measure business value.



## nndPrint

nndPrint supports MPS Providers to reduce costs and increase revenue from MPS specialized solutions.



## NetDocuments

Founded in 1999, NetDocuments is the document and email management platform built exclusively in the Cloud for law firms and corporate legal departments. With close to 20 years experience and offices across the globe, NetDocuments offers world-class, enterprise-level security, uptime reliability, and unmatched usability. For firms looking to improve document management without investing in expensive hardware, All Covered can provide a turnkey cloud-based document management solution powered by NetDocuments.



## OpenText

OpenText, a leader in Enterprise Information Management, enables businesses to grow faster, lower operational costs, and reduce information governance and security risks by improving business insight, impact and process speed. All Covered partners with OpenText to ensure that our legal customers are focused on serving their clients, not on managing their information.



## Paymate

Paymate is an SAP Silver Partner who provides fully integrated Workforce Management solutions that seamlessly integrate with SAP B1. Our solutions include Payroll, HR, Time & Attendance and Employee Self Service to their payroll needs as well as excellent customer service.



### Polycom

Now a part of Plantronics, Polycom is the premier provider of communications and collaboration technology that creates the most natural people-focused experiences. All Covered's Managed Voice Services utilize Polycom endpoints to provide a premium experience for our voice technology users.



### Precision Discovery

Precision Discovery doesn't just follow best practices; they invent them. They believe in challenging the status quo, revolutionizing discovery, and providing the highest customer experience through software innovation and expert consulting. Through our partnership, law firms and organizations can have access to breakthrough eDiscovery solutions that will help to acquire critical data, make sense of it, and keep it safe.



### Promethean

For over 20 years, learning has been what fuels the passion for Promethean to build the technologies that contribute to learning across the globe. Promethean believes that the purpose of technology is not simply about automating the teaching and learning process, but to inspire and empower every student. All Covered is proud to be a Platinum partner with Promethean, and can offer a full line card of interactive learning technologies for classrooms as part of a complete advanced learning environment.



### Proofpoint

Proofpoint protects your people, data and brand against advanced threats and compliance risks. Built on the cloud and the world's most advanced intelligence platform, our solutions help you effectively detect and block targeted attacks and respond quickly to suspected compromises. Utilizing Proofpoint technology, All Covered can provide managed solutions that protect organizations and the points of attack that criminals focus on - email, social media, mobile devices and endpoints.



### S.P. Richards

S.P. Richards Company, headquartered in Atlanta, Georgia is one of North America's leading business products wholesalers. We distribute over 30,000 business products to a network of over 7,000 resellers in the United States and Canada from a network of 44 Distribution Centers.



### SonicWALL

**SonicWALL** has been the industry's trusted security partner, protecting millions of networks worldwide. From network security to access security to email security, they have continuously evolved their product portfolio to fit in quickly and seamlessly, enabling organizations to innovate, accelerate and grow.

### Supplies Network



Supplies Network is a national wholesale distributor offering a comprehensive line of imaging supplies, equipment, parts and thermal print products from over 80 leading manufacturers. Its award-winning Managed Print Services program offers a compelling array of services designed to minimize operational expense and risk while increasing profitability.



### Symantec

**Symantec** helps customers protect their infrastructure, information, and interactions by delivering software and services that address risks to security, availability, compliance, and performance.



### Synnex

SYNNEX Corporation provides business-to-business services that help our customers and business partners grow and enhance their customer-engagement strategies. Headquartered in Fremont, CA, and with global operations, SYNNEX is an industry leader in IT distribution and customer care outsourced services, operating in two business segments: Technology Solutions and Concentrix.



### Third Wave Business Systems

Third Wave Business Systems is an SAP Business One Gold Partner and SAP Pinnacle Award recipient who is a leading developer of SAP Certified solutions that extend the power of the SAP Business One platform.



### US Bank

U.S. Bancorp (NYSE: USB), with 74,000 employees and \$465 billion in assets as of September 30, 2018, is the parent company of U.S. Bank, the fifth-largest commercial bank in the United States. The Minneapolis-based bank blends its relationship teams, branches and ATM network with mobile and online tools that allow customers to bank how, when and where they prefer. U.S. Bank is committed to serving its millions of retail, business, wealth management, payment, commercial and corporate, and investment services customers across the country and around the world as a trusted financial partner, a commitment recognized by the Ethisphere Institute naming the bank a 2018 World's Most Ethical Company. Visit U.S. Bank at [www.usbank.com](http://www.usbank.com) or follow on social media to stay up to date with company news.



### US Fleet Tracking

US Fleet Tracking is a GPS tracking company providing Internet-based access to LIVE vehicle tracking and asset management. Knowing where your vehicles and assets are at all times gives you the power to make time and money-saving decisions with a quick glance.



### Veeam

With the hyper-growth and hyper-sprawl of today's data, traditional data management is not enough. Data must become Hyper-Available. As the leader in Availability across multi-cloud environments, Veeam® is uniquely positioned to help customers along their journey to Intelligent Data Management. All Covered can provide organizations with peace of mind, utilizing a managed backup/disaster recovery strategy utilizing Veeam technology.



### VMware

VMware believes that software has the power to unlock new opportunities for people and our planet. They look beyond the barriers of compromise to engineer new ways to make technologies work together seamlessly. Their software forms a digital foundation that powers the apps, services and experiences that are transforming the world. All Covered is an Enterprise partner for VMWare, and has a very deep knowledge of VMWare and virtualization among our hundreds of engineers across North America.



### Wells Fargo

Wells Fargo & Company (NYSE: WFC) is a diversified, community-based financial services company with \$1.9 trillion in assets. Wells Fargo's vision is to satisfy our customers' financial needs and help them succeed financially. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, investment and mortgage products and services, as well as consumer and commercial finance, through 8,050 locations, 13,000 ATMs, the internet ([wellsfargo.com](http://wellsfargo.com)) and mobile banking, and has offices in 38 countries and territories to support customers who conduct business in the global economy.



### Workshare

When you need to compare two documents, see precisely what's changed and get to the final version much faster, Workshare is your answer. As an expert in legal environments, All Covered can both sell and support Workshare software solutions to help firms stay productive and minimize risk in document review.

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### Worldox

Since 1988, World Software Corporation has set the standard in the evolving field of document management software, delivering the most reliable, full-featured, cost-effective, and easy-to-use systems available. Law firms, financial services companies, corporate legal departments, and many other organizations rely on All Covered to provide Worldox, World Software's award-winning document management system.

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### zedSuite

zedSuite is an SAP gold channel partner and offers a solution SAP-certified for integration with SAP Business One. zedSuite delivers on the promise that technology can bring to growing businesses through a suite of web solutions that build on the flexible foundation of SAP Business One to open up the web as a business channel and provide a dynamic self-service experience for users.

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If you are interested in becoming an All Covered Technology Partner, send an email to [acprocurement@allcovered.com](mailto:acprocurement@allcovered.com) with all pertinent information regarding your services or products for evaluation by our technical team.



**KONICA MINOLTA**

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